

Message Text

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ORIGIN EB-08

INFO OCT-01 EUR-12 ISO-00 CAB-02 CIAE-00 COME-00
DODE-00 DOTE-00 INR-10 NSAE-00 FAA-00 L-03 SS-15
SSO-00 NSCE-00 INRE-00 /051 R

DRAFTED BY EB/OA/AVP:GGGRIFFITHS:GG
APPROVED BY EB/OA,MHSTYLES
EB/OA/AVP:AJWHITE
CAB:JDEEGAN
EUR/WE:EBIEGEL

-----021053 082029Z /64

O 081916Z MAR 78
FM SECSTATE WASHDC
TO AMEMBASSY PARIS IMMEDIATE

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E.O. 11652: N/A

TAGS:EAIR, FR

SUBJECT: CIVAIR: NOTICE OF DISATISFACTION WITH AIR FRANCE
FARES

1. AIR FRANCE FILED WITH CAB ON FEBRUARY 28 A LOW MIDWEEK
FARE BETWEEN NEW YORK AND PARIS AT \$299 BASIC \$360 PEAK,
FOR EFFECTIVENESS JUNE 1. WHILE PRELIMINARY STAFF EVALUA-
TION OF THIS FARE IS NOT YET COMPLETED, CAB SEEMS INCLINED
AT THIS POINT TO ACCEPT AIR FRANCE FARE PACKAGE WITHOUT
REQUIRING AD HOC AGREEMENT. HOWEVER, AS A DEFENSIVE
MEASURE SOLELY AT THIS POINT, USG FEELS CONSTRAINED TO
SERVE NOTICE OF DISSATISFACTION ON AIR FRANCE FARE IN
QUESTION.

2. DEPT HAS RECEIVED INFORMATION THAT FRENCH MAY PERCEIVE
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LINK BETWEEN AIR FARES DESIRED BY AIR FRANCE AND MINIMUM
CHARTER PRICES ESTABLISHED BY FRENCH. IF IN FACT FRENCH
ARE CONCERNED OVER WHETHER CAB MAY APPROVE AIR FRANCE'S
SUMMER FARES WITHOUT AN AD HOC AGREEMENT, WE MAY BE ABLE
TO USE THIS BELIEF AS A MEANS OF OBTAINING RELIEF ON MINI-
MUM CHARTER PRICES. HOWEVER, WE DO NOT WANT TO MAKE A
DIRECT TRADE BECAUSE AIR FRANCE'S FARES ARE LIKELY TO BE

APPROVED IN ANY EVENT.

3. DEPT THEREFORE SUGGESTS EMBASSY APPROACH FRENCH CIVIL AUTHORITIES WITH FOLLOWING SCENARIO:

A. US SERVING NOTICE OF DISSATISFACTION WITH AIR FRANCE TARIFF FILING PURELY AS A DEFENSIVE MEASURE.

B. IN FACT, DEPT ANTICIPATES CAB WILL APPROVE AIR FRANCE TARIFF, ASSUMING OF COURSE FRENCH WILL NOT DISAPPROVE TARIFF FILINGS BY US AIRLINES.

C. WE RECOGNIZE FRENCH SEE A RELATIONSHIP BETWEEN LEVELS OF SCHEDULED FARES AND CHARTER PRICES. THEREFORE, IF CAB APPROVES, AS EXPECTED, AIR FRANCE TARIFFS, WE SUGGEST FRENCH SHOULD ADOPT A MORE FLEXIBLE ATTITUDE REGARDING THEIR MINIMUM CHARTER PRICE POLICY.

4. IF DISCUSSION PROCEEDS NOWHERE, EMBASSY SHOULD NOT PRESS ISSUE AND IT SHOULD REPORT TO DEPT.

5. TEXT OF NOTICE OF DISSATISFACTION IS AS FOLLOWS:
QUOTE ON FEBRUARY 22, AIR FRANCE FILED TARIFF REVISIONS FOR EFFECTIVENESS APRIL 1, PROPOSING A NEW FARES PACKAGE FOR TRAVEL BETWEEN THE U.S. AND FRANCE. NOTICE OF DISSATISFACTION WITH THIS FILING IS HEREBY GIVEN IN LIMITED OFFICIAL USE

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ACCORDANCE WITH SECTION V (H) OF THE ANNEX TO THE US-FRANCE AIR SERVICES AGREEMENT OF 1946. THIS NOTICE DOES NOT NECESSARILY INDICATE THAT THE USG INTENDS TO SUSPEND THE TARIFFS IN QUESTION. UNQUOTE THIS NOTICE SHOULD BE DELIVERED NLT MARCH 9. VANCE

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: AIR FARES
Control Number: n/a
Copy: SINGLE
Draft Date: 08 mar 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 20 Mar 2014
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Source: CORE
Document Unique ID: 00
Drafter: GGGRIFFITHS:GG
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780104-1125
Format: TEL
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780391/aaaaczjh.tel
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Litigation Codes:
Litigation History:
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Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
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Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 05 may 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
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TAGS: EAIR, FR, US, AIR FRANCE
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